

NAMAN KHOSLA

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Data Scientist with 1.5 years of professional experience and 2 years of industry-focused training, skilled in Python, SQL, and ETL pipeline development, with advanced visualization expertise in Power BI and Tableau. I've automated data collection (Python/Selenium), designed scalable pipelines, and delivered insights that cut manual effort by 95% and boosted revenue by 130%. Experienced in deploying on AWS/Azure, integrating ML models, and driving CRM analytics in fast-paced, crossfunctional teams. I'm eager to work with data-driven organisations to implement AI-powered solutions, streamline workflows, and fuel scalable innovation.

SKILLS

- **Programming Languages:** Python $\cdot R \cdot SQL \cdot Java \cdot C++ \cdot C\#$
- Machine Learning & Al: TensorFlow · PyTorch · scikit-learn · Keras · Random Forest · Gradient Boosting · Hyperparameter Tuning · Model Deployment (Flask, FastAPI) · Time Series Analysis · CNNs · RNNs · LSTMs · Transformers · Attention Mechanisms · Autoencoders · GANs · Reinforcement Learning · NLP · Computer Vision · Generative AI
- **Data Engineering & Cloud:** AWS (EC2, S3, Lambda, RDS, Cognito) · Docker · Kubernetes · Terraform · Apache Spark · Hadoop
- **Databases:** MySQL · PostgreSQL · MongoDB · DynamoDB
- **Data Visualization & BI:** Power BI · Tableau · Matplotlib · Seaborn · ggplot2
- **Statistical Analysis & EDA:** Hypothesis Testing · Regression Analysis · Feature Engineering · Data Cleaning · Normalization · Predictive Modeling (Classification, Clustering, Forecasting)
- **Web Development:** HTML · CSS · JavaScript · React · Node.js · Express.js
- **Version Control & Tools:** Git · GitHub · Jupyter · VS Code

EXPERIENCE

Analytics & Python Developer (Contract)

Powerdata Group Consulting – Remote, Melbourne, VIC | April 2025 – Present

- Built a <u>custom Python/Selenium web-scraper</u> from scratch that automates <u>extraction</u> of <u>structured business data</u> from <u>dynamic portals</u>, cutting <u>manual effort by 95 %</u>.
- Engineered <u>multi-tab scraping logic</u> and <u>dynamic content</u> handling to improve <u>data capture accuracy</u> across multiple sections.
- Automated exports to CSV / Excel with time-stamped foldering for robust version control.
- Created a <u>user-configurable interface</u> to toggle <u>scraping scope</u> (real-time vs. historical), enabling <u>flexible analytics</u> use cases.
- Developed a <u>Python-based bulk email automation tool</u> integrating <u>data outputs</u> with <u>stakeholder outreach</u> workflows.
- Provide ongoing <u>enhancements</u>, <u>user-feedback integration</u>, <u>and maintenance</u> to ensure <u>reliability</u> and <u>scalability</u> of analytics solutions.

Data & Admissions Consultant

SOL Edu & Migration - Brisbane City, AU | July 2022 - November 2022

- <u>Utilized CRM analytics, reports, and dashboards</u> to track <u>student inquiries, visa approvals, and admissions trends,</u> enabling <u>data-driven decision-making</u> in student placement strategies.
- <u>Extracted, organized, and structured student data</u> from an <u>in-house DBMS</u>, ensuring accurate profiling and improved insights for course recommendations.
- <u>Streamlined the admissions process</u> by implementing <u>structured data workflows</u> using <u>Advanced Excel (pivot tables, VLOOKUP, data validation)</u>, improving student experience and efficiency in tracking application status.

Business Development Consultant – Data Analytics Great Learning - New Delhi, India | July 2021 – January 2022

• Achieved revenue_worth_AUD_211,000 (INR 1,13,95,000) in 5 months, exceeding monthly targets by 130%.

- Consulted and guided experienced professionals (10+ years) on Postgraduate <u>Certifications</u> in <u>Data Analytics</u>, <u>Artificial Intelligence</u>, and <u>Machine Learning</u> from <u>UT Austin</u>, gaining significant exposure to these domains.
- Applied <u>data-driven sales strategies</u>, leveraging <u>predictive analytics</u> to assess <u>lead conversion trends</u>, optimize customer outreach, and develop <u>customized learning paths</u> based on industry background and upskilling needs in AI & Data Analytics.

EDUCATION
Queensland University of Technology (2023 – 2024) Degree: Master of Data Analytics Specialization: Computational Data Science, Artificial Intelligence, and Machine Learning GPA: 6.0 / 7.0 Key Achievements: High Distinction in Artificial Intelligence & Machine Learning, Cloud Computing, Human Information Interaction, Object-Oriented Programming, and Databases.
 University of Queensland (2022) Degree: Graduate Certificate in Business Information Systems Key Achievements: \$10,000 Scholarship for Academic Excellence. Selected for the Future Leaders Program.
 Amity University (2018 – 2021) Degree: Bachelor of Business Administration (BBA) Major: Business Information Systems GPA: 8.5 / 10 (First Division) Key Achievements: 100% Scholarship for Academic Excellence. Class Representative for all 3 years.

COMMUNITY SERVICE
 Chief Events Manager UQ Business School Postgraduate Association (UQ BSPA) 12 Months Planned and executed networking and professional development events, enhancing engagement among postgraduate students. Managed cross-functional teams and coordinated with stakeholders to ensure seamless event logistics and successful turnouts. UQ Respect Ambassador The University of Queensland 12 Months Promoted a culture of inclusivity and respect by leading awareness campaigns and workshops on campus. Provided peer support and resources to students, fostering a safe and welcoming university environment. Donation Drive Volunteer Brisbane, Australia Organized and participated in local charity donation drives, collecting and distributing essential supplies to underprivileged communities. Collaborated with local organizations to maximize outreach and impact, ensuring efficient distribution of resources. Donation Drive Volunteer Noida & Delhi, India Led and coordinated donation drives for underprivileged families, ensuring effective collection and distribution of food, clothing, and essential supplies. Worked with NGOs and community groups to raise awareness and increase contributions, benefiting over 500 individuals.
REFERENCE

• Fabien Z. – Head of Technology

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• Ananya M. – Preventative Health Counsellor

Queensland Health ananyarathi2000@gmail.com +61 0404304464

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♦ Custom Web Scraper & Automation Suite

Description: Designed and developed a Python/Selenium-based web scraper to automate extraction of structured business data from dynamic web portals. Built a user-configurable interface to control scraping scope (real-time vs. historical) and automated exports to CSV/Excel with time-stamped foldering for robust version control. Extended functionality with a bulk email automation tool to streamline stakeholder outreach workflows.

Key Achievements:

- Built multi-tab scraping logic and dynamic content handling for 95% reduction in manual effort.
- Delivered user-configurable parameters for live vs. historical scraping, supporting diverse analytics use cases.
- Automated data exports and folder management, ensuring consistent version control.
- Developed Python-based email automation integrating scraper outputs with communications workflows.

♦ VulnShieldAl

Description: Developed a vulnerability detection system for C/C++ code using the BigVul dataset (188,773 samples: 177,000 non-vulnerable and 11,000 vulnerable). Designed and trained machine learning models to classify vulnerable and non-vulnerable code samples.

Key Achievements:

- Tokenized source code using Word2Vec and CodeBERT to generate vector embeddings.
- Implemented CNN-LSTM models with SMOTE and augmentation for enhanced accuracy.
- Achieved a balanced accuracy of 93% through advanced feature engineering and hyperparameter tuning.

♦ Full-Stack Cloud Platform

Description: Built and deployed a full-stack platform integrating video and music streaming, concert exploration, and video transcoding capabilities. Designed a microservice architecture for scalability and performance.

Kev Achievements:

- Developed frontend with React and backend with Node, is & Express, is for a seamless user experience.
- Integrated external APIs (e.g., Ticketmaster) for real-time concert data and ffmpeg-based transcoding.
- Leveraged AWS (EC2, S3, DynamoDB, RDS, Cognito) for secure, scalable infrastructure.
- Implemented WebSockets for live progress updates and Docker for containerized deployment.

♦ User Interaction Analysis Platform

Description: Designed and implemented an interactive platform to analyze and improve user behavior and decision-making using advanced HCI principles.

Key Achievements:

- Conducted usability testing and behavior analysis to enhance user experience.
- Built search and recommendation algorithms to improve information retrieval efficiency.
- Designed interactive visualizations for user feedback using Tableau and D3.js.

♦ Predictive Modeling for Customer Retention

Description: Developed a predictive ML model to identify factors contributing to customer churn and retention for a retail business.

Key Achievements:

- Engineered features and preprocessed a 50,000-record dataset.
- Trained Logistic Regression, Random Forest, and Gradient Boosting models, achieving 87% accuracy.
- Tuned hyperparameters with GridSearchCV to optimize performance.
- Deployed the model via Flask for real-time retention recommendations.

Image Classification with CNNs

Description: Built a CNN-based model to classify objects in the CIFAR-10 dataset.

Key Achievements:

- Preprocessed and augmented 60,000 images across 10 categories.
- Designed a multi-layer CNN achieving 92% accuracy.
- Optimized with dropout, batch normalization, and learning-rate scheduling.
- Visualized activation maps to interpret model predictions.